



## Customer Reference - International Debt Collection

**Country:** Poland  
**Company:** ERGO Hestia  
**Industry:** Insurance

**ERGO**  
HESTIA®

[www.ergohestia.pl](http://www.ergohestia.pl)

### Key Facts of Cooperation

- Business relationship since: 2006
- Type of debts: B2C and B2B
- Nature of debts: Cross-border & domestic
- Industry: Insurance

### Company Profile

ERGO is one of the major insurance groups in Europe. Worldwide, the Group is represented in over 30 countries and counts about 50.000 employees. ERGO offers a comprehensive spectrum of insurance, provision and services. ERGO Hestia started its cooperation in Poland in 1991. It belongs to the TOP 5 insurance companies on the Polish market.

### Words of appreciation from a satisfied customer about international cooperation with EOS

Adam Kosiński - Director of Credit Insurance and Bonds Department ERGO Hestia, about global cooperation with EOS: "EOS KSI in Poland is a provider of highly specialised collection services. The well developed global network of sister companies and partners all around the world is a big plus for the EOS Group and a great advantage for ERGO Hestia. The most spectacular collection performed by EOS was an efficient collection of almost 1 million Euro from a liquidated company in Italy. What else, we at ERGO Hestia highly appreciate is the professional approach and the diligent service of EOS. Our area of interest includes especially Eastern Europe, however it is good to know that EOS can recover our debts anywhere in the world. We want to rely on our partners! EOS is such a trustful and valuable partner, highly competent and fair. We hope that our global cooperation will still grow in the future."